

“The Wireless Pneumatic Thermostat installation took only eight days and was one of the easiest, fastest and most cost effective energy efficiency improvements we have ever made in our buildings.”

**Jeff Draper**

Manager of Building Operations  
County of Santa Clara

# From Pneumatic to DDC in 20 Minutes!



## CASE STUDY:

WIRELESS PNEUMATIC THERMOSTAT (WPT)  
COUNTY OF SANTA CLARA

### OUR SOLUTIONS



### HEADQUARTERS

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# SITUATION:

The County of Santa Clara needed to retrofit their buildings' pneumatic HVAC controls to save energy and participate in PG&E's Auto-Demand Response program

- Two five-story buildings built in the year 2000, totaling 300,000 square feet
- 350 non-communicating, non-programmable pneumatic thermostats
- Potential to achieve 200 kW of load shed by participating in PG&E's Auto-Demand Response program

# CHALLENGE AND SOLUTION:

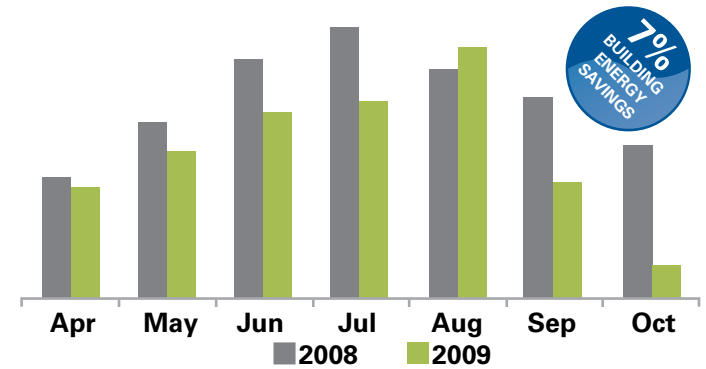
Traditional Direct Digital Control retrofits were cost and time prohibitive for the County—the WPT enabled them to retrofit their buildings at 80% less cost in only eight days

	Best DDC Quote	Actual WPT Retrofit
Installed price	\$875,000	\$175,000
Project time	6 months plus	8 days
Disruption of tenants and operations	Significant	Minimal
Potential exposure to toxic substances in walls	Unknown	None
Paid by PG&E Auto-DR incentive program	31%	100%

# RESULT:

Through the first seven months of operations, the County achieved 7% average building energy savings with set-point strategies and continuous commissioning

Actual Year-Over-Year Energy Savings From WPT Retrofit<sup>1</sup>



<sup>1</sup> Graph is based on actual PG&E billing data and reflects average kWh/day. The range shown is 15,000 to 20,897 kWh/day.

Social Services Administration Buildings  
333 and 373 Julian Street, San Jose, CA 95110



## Legacy Pneumatic Thermostat



## Wireless Pneumatic Thermostat



DDC in 20 Minutes!

- |  |   |
|--|---|
| <ul style="list-style-type: none"> <li>• Manual setpoint control</li> <li>• Cannot support Auto-DR</li> <li>• No remote readings</li> <li>• No diagnostics</li> <li>• Manual calibration</li> <li>• Old technology</li> <li>• Very unreliable</li> </ul> | <ul style="list-style-type: none"> <li>• Remote monitoring and control</li> <li>• Enables Auto-DR strategies</li> <li>• BACnet interface to BMS and compatible with legacy systems</li> <li>• Diagnostics for continuous commissioning</li> <li>• Automatic self-calibration</li> </ul> |
|--|---|

## Realized Benefits from WPT Retrofit

**\$205,500 annualized savings with 16-month payback (excluding PG&E incentive payment)**

- **Energy Savings:** \$42,000 per year – 350,000 kWh per year saved at \$0.12 per kWh
- **Demand Response Savings:** \$7,500 per year – 10,700 kWh per year curtailed at a peak rate of \$0.70 per kWh
- **Maintenance Cost Savings:** \$156,000 per year – Continuous commissioning data helped prioritize maintenance and reduce troubleshooting time resulting in cost savings of more than 50%